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## Victor Parker

- Objective**
- Seeking a position in Purchasing/Inventory Control/ Material Management with an established company seeking sustained growth
- Summary of Qualifications**
- 32 years of purchasing experience
  - Established experience in long range scheduling and delivery of manufacturing products
  - Detail oriented; Pride in workmanship
  - Effective problem solver
  - Proven abilities in inventory control
  - Strong negotiating skills
  - APICS Member
- Work Experience**
- Johnson Crushers International 04/03-02/09
  - Senior Buyer
  - Responsible for purchasing components used in the manufacturing of large mobile rock crushing equipment
  - Solicited, negotiated, and awarded contracts for supplies and services, did cost and price analysis of products and services regularly
  - Highly automated MRP system utilized
  - Worked towards establishing lean manufacturing in plant
  - Took over 40 hours of classroom instruction on the concepts of lean manufacturing
  - Ending salary was \$24.00 per hour
  
  - Con-Vey Keystone 08/96-01/03
  - Purchasing Manager
  - Managed all purchasing of components used in the manufacturing of large material handling equipment for the wood products industry
  - Solicited, negotiated and awarded contracts for supplies and services.
  - Determined best supply market for all products
  - Conducted cost and price analysis on all goods and services regularly
  - Established automated bill of material system to track accurate job costs
  - Established companies inventory part number system for purchasing and history of all components and suppliers
  - Established MRP & ERP Procedures
  - Established vendor managed inventory
  - Scheduled and reconciled annual inventory
  - Negotiated long term pricing, left with most costs less than when hired

- Ending salary was \$17.00 per hour
- National Steelcrafters of Oregon 6/94-8/95
- Purchasing Manager
- Managed all purchasing and inventory control used in the manufacturing of pellet and gas stoves
- Solicited, negotiated and awarded contracts for supplies and services
- Conducted cost and price analysis on supplies and services regularly
- Established JIT program to meet production schedules
- Negotiated pricing resulting in a 8% cost per unit reduction
- Supervised warehouse personnel
- Scheduled and reconciled annual inventory
- Ending salary was \$15.00 per hour
- Ross Corporation 6/90-4/94
- Senior Buyer
- Purchased components used for the manufacturing of heavy duty logging and recycling equipment
- Handled long term planning and scheduling of deliveries
- Solicited, negotiated and awarded contracts for high dollar components
- Did cost and price analysis regularly to determine best supply market
- Ending salary was \$12.50 per hour
- Skyline Products 11/87-04/90
- Purchasing Manager
- Managed purchasing and inventory control of products used in the manufacturing of decorative laminates for the airline industry
- Purchased plastics, aluminum sheets, fabrics and silk screening inks
- Solicited, negotiated, and awarded long term contracts
- Determined supply markets best capable of supporting company needs
- Conducted ongoing cost and price analysis of all goods purchased, rented or leased
- Supervised five employees
- Performed long range planning for the delivery of products used in the plants manufacturing
- Scheduled and reconciled annual inventory
- Ending salary was \$2,400 per month
- Barrett Office Supply 07/84-03-87
- Purchasing Manager
- Solicited, negotiated, and awarded contracts that helped establish distributorships with product manufactures
- Determined best products to supply in market from cost and price analysis
- Supervised four employees
- Ending salary was \$2,000 per month
- Rainier Bank 06/80-04/84
- Purchasing Manager
- Overall management of purchasing at a multi branch bank.
- Solicited, negotiated, and awarded goods and services purchased, rented or leased by bank
- Established a central warehouse for shipping and receiving

of all supplies

- Established cost centers within departments to lower costs and track expenditures
  - Responsible for mailroom and couriers
  - Supervised five employees
  - Ending salary was \$2,000 per month
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- Anchorage Office Supply 06/75-02/80
  - Furniture Division Manager
  - Responsible for marketing, purchasing, and inventory control
  - Supervised six employees
  - Assisted in organization and opening of second store
  - Ending salary was \$1,700 per month



Material Handling  
Equipment World

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telephone: 541 / 672-5506 fax: 541 / 672-2513 email: con-vey@con-vey.com

March 25, 2003

To Any Prospective Employer for Victor Parker;

It is my sincere pleasure to write this letter of recommendation for Vic Parker. Vic began his employment with Con-Vey Keystone on August 19, 1996. Vic quickly established effective purchasing processes. His hard work and professionalism saved Con-Vey thousands of dollars on purchased materials and supplies in the first year of his employment. Vic also developed professional working relationships with all vendors. Midway through Vic's employment, he was involved in a process to virtually completely change the way our job costing is done. Vic proved to be a valuable team member in the process and his input helped to produce a quality costing and purchasing system. The system is still being used and works quite well. Vic was also instrumental in helping to develop custom reports for his and management's use. Those reports are also still being used.

It was a difficult decision to curtail Vic's employment with Con-Vey Keystone. The decision was only due to economic factors beyond the control of Con-Vey and in no way was a reflection of Vic's performance. Should the situation change, Vic would be welcome to return to his position at Con-Vey.

If I can answer any questions you may have regarding Vic's employment with Con-Vey Keystone, please feel free to contact me directly.

Sincerely,

A handwritten signature in black ink, appearing to read "David L. Larecy", written over a horizontal line.

David L. Larecy  
President  
Con-Vey Keystone, Inc.

Cc: Personnel file



**Johnson Crushers International, Inc.**

April 16, 2009

JCI – Johnson Crushers International, Inc.  
86470 Franklin Blvd  
Eugene, Oregon 97405

PH#: 541-736-1400

RE: Vic Parker

To Whom It May Concern,

Vic Parker was employed at JCI from April 2003 through February 2009, as a Buyer. Some of Vic's duties as a Buyer included;

- Responsible for all buying for a specific product line (Portable Plants and Track Plants)
  - Some types of materials purchased were: Cylinders, High pressure hoses, Hydraulic pumps, Fittings, Motors, Engines, Structural Steel, Idlers, Pulleys, Sheaves and Hubs.
- Obtained quotes, negotiated, prepared and place purchase orders
- Worked with Engineering, Planning, Manufacturing and Costing in processing new parts to required specs
- Qualified vendors with cost and delivery as a goal
- Interpreted Inventor and Cad drawings to Vendors
- Analyzed requirements and proposals to meet delivery and price requirements
- Worked with Vendors to resolve quality, delivery and pricing issues.
- Processed appropriate paper work to RTV (Return To Vendor) items. This involved JCI's QAR process too.
- Expedited items to keep the product line from going down, doing so on short notice. Reacting to material shortages
- Participated in JCI Physical Inventory's activities each year. Auditing count area's and participating in the reconciliation process.

Vic's determination to better himself while in the Purchasing Department was evident by the training that he pursued. He took both the EXCEL Basic and Intermediate classes as well as the APICS (American Production and Inventory Control Society) Basics Supply Chain Management course. Vic was also involved in the extensive JCI Lean Manufacturing course held at LCC.

Vic was an asset to the Purchasing Department. He participated within a team environment and added value to his Product Line Focus group sessions. His personality blended well with his co-workers and other supervisors. Vic was dependable and dedicated to getting his job done on time and accurately.

Due to the current business markets and economic trends, JCI had to reduce the workforce, resulting in Vic being laid-off. Due to Vic's work ethic, I would recommend Vic for any position that he is applying for.

Respectfully,

Rhoda Hatcher  
Materials Manager  
JCI – Johnson Crushers International, Inc.

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