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Advancing Productivity Innovation and Competitive Success

Newsletter

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Our Mission is to provide the tools, training, and environment for operations management practitioners in the Southern Willamette Valley to grow and succeed. We will deliver educational opportunities through APICS classes, seminars, and workshops; growth and camaraderie through membership and participation in chapter activities, certification testing and professional interaction, and heightened awareness of our role as providers of operation management expertise and training through a marketing plan. Through these conduits we will enhance the financial stability of our chapter.

Our Vision

Our Vision is to be the premiere provider for professional education and development for our members and the community in the area of Operations Management; by exceeding the expectations of our customers, we will challenge and educate our membership, provide expertise and training for individuals and companies to succeed, encourage communication between members, and improve our financial stability.

Welcome New Members

Carolyn Gsell
Vic Parker
Aaron LaFleur
Michael Pleich

Board of Directors

Director of Membership
 Ed Barth, CPIM, VP of Operations
 Beeswax Candle Works, Inc.
 Phone: (541) 942-7061
 Fax: (541) 988-9401

Website Director
 Joel Butler, CPIM
 Phone: (541) 335-5330
 Fax: (541) 335-5011

Programs Director
 Nancy Miller, CPIM
 Golden Temple, Oregon
 Phone: (541) 461-2160 ext 627

Director at Large
 Rik Kinnison
 Datalogic Scanning, Inc.
 Phone: (541) 302-2176
 Bus. cell: (541) 968-2671

Marketing Director
 Stephen Nelson
 Senior Purchasing Specialist

Director of Education

Treasurer
 Carolyn Gsell
carolyngsell@comcast.net

Meetings

Effective Negotiation Strategies Workshop
 with Gary L. Hopper, MBA, CPM, OPBC
 Wednesday, April 21, 2010



Event Calendar...

If you are interested in attending the next board meeting, please **RSVP with Ed Barth (541) 942-7061**. Drop in and see what we are up to.

Upcoming Events	Date	Time
Board Meeting, at Golden Temple Foods	April 7, 2010	TBD
Joint PDM with NAPM, Topic: Change Management Workshop, Red Lion Inn	April 21, 2010	5:30 pm
Board Meeting, at Paktech-OPI	May 5, 2010	4:30 pm
Memberhip Meeting, Izzy's Pizza, W 11th	June 9, 2010	5:30 pm
Board Meeting	Sept. 1, 2010	TBD
CPIM Class: Detailed Scheduling & Planning	Sept. 14, 010	TBD
Professional Development Meeting, Topic: TBD	Sept. 15, 2010	TBD
CPIM Class: Execution & Control of Operations	Sept. 23, 2010	TBD
Board Meeting	Nov. 3, 2010	TBD
Professional Development Meeting, Topic: TBD	Nov. 17, 2010	TBD
Board Meeting	Jan 5, 2010	TBD
Professional Development Meeting, Topic: TBD	Jan. 19, 2011	TBD

PakTech-OPI
Phone: (541) 743-4029

President's Message

Greetings Everyone:

Well time is flying by. The chapter is preparing the elections for officers for the fiscal year 2010-2011 and the chapter will be sending out the ballots in a few weeks. Ballots should be arriving in your e-mail boxes around the first of May for your choice on chapter officers. We have a few positions open and hope that if you are interested in serving on the board you can contact any of the board officers. Contact information is available on the chapter website. Officers will be sworn in to office at the ALL MEMBERS Meeting being held on June 9th at the Izzy's Pizza Parlor on West 11th. The promotional flier will be sent out after the Professional Development Meeting and Workshop being held in April.

As I am watching the news it looks like things are improving for the economy in most sectors. It is and will be slow for the recovery but each day it seems that there is a more positive influence. At Beeswax Candle Works, Inc. we are seeing a small improvement over last year's sales and are hoping to continue in the positive direction. I hope that where you are working is also seeing that improvement.

CPIM classes have been on the slow side the spring of this year but we are planning the fall classes at this time. Also in the plans are next year's Professional Development Meeting and Workshops for the fiscal year 2010-2011. The past year we have had success with an Inventory Control Workshop and Sales and Operation Planning workshop. If you have a suggestion on a topic please feel free to contact a board member with your suggestions. I am always available for information/questions about an event, classes or information on CPIM, CSCP or the Lean Enterprise System of APICS. Contact information is ed@beeswaxcandleworks.com or 541.942.7061.

Ed Barth, CPIM

Articles

THE UN-COMFORT ZONE

with Robert Wilson

The Examined Life

"Hola!"

"Hola. ¿Qué tal?"

"Bien. ¿y tu?"

"Bien."



Paul and I were sixteen years old and had taken highschool Spanish for a year. We called each other every night on the phone and spoke to each other in our new language. More than anything we wanted to test our skill with a real Spanish speaking person, but we did not know any. Then we got the idea to have dinner at a Mexican restaurant. For two boys who had never dined out without their parents, this was a big adventure. We were so motivated that when we made reservations, we asked to be seated with a waiter who could not speak English.

What motivated us? Knowledge. We made the same discovery that led Sir Francis Bacon to make his famous quote in 1597, "Knowledge is power." We were empowered by what we had learned, and it gave us the confidence to take a risk we would never have taken before.

By the end of dinner we found out we didn't know nearly as much as we thought we did, but the important thing was that our knowledge, albeit meager, moved us to action.

It is the same reason that we find seminars and lectures so motivating -- because we acquire new insights in a relatively brief period of time that we can act on right away. If the information is good, we can't wait to put it to work making our lives better and our jobs easier.

Knowledge also motivates us because it enables us to be more inventive. Many new innovations are the result of two or more existing ideas synthesized into a new one. Creative thinkers regularly expose themselves to new learning experiences, and to different viewpoints. With each new experience, they create new synapses – electrical connections between the nerve cells – in their brains. This gives them more data to draw from when they are looking for solutions.

My son recently asked me why his school required him to learn to play a musical instrument. I explained to him that it was stimulating parts of his brain he would not have used otherwise. I told him that even if he chose not to continue playing the instrument as an adult, that the knowledge he acquired today may serve him in the future in some way that is presently unknown to him.

Innovators are known for their ability to think outside of the box, but more than anything it is their broad-based knowledge that gives them the courage to challenge accepted beliefs. The most successful innovators are those who make the acquisition of knowledge part of their lifestyle.

Greek philosopher Socrates fully understood that learning is a lifelong process. When he was found guilty of teaching his students to question authority, he was given a choice of punishment: death or exile. He chose death, stating, "The unexamined life is not worth living."

Knowledge, however, is more than just the accumulation of information. It has to be used, applied, and manipulated in some fashion. Automobile manufacturing innovator, Henry Ford, illustrated this point during a civil trial in which he sued a Chicago newspaper for libel. The paper had referred to him as an "ignorant pacifist." At the trial, the defendant's lawyer asked Ford a series of questions designed to prove that he was indeed ignorant. Questions such as "When was the American Revolutionary War?" and "How many soldiers did the British employ?"

Eventually Ford became irritated by the questions and remarked, "I can summon to my aid men who can answer any question I desire to ask concerning the business to which I am devoting most of my efforts. Why should I clutter up my mind with general knowledge."

Seek out knowledge that empowers you, and let it give you the confidence and courage to be more and do more.

Robert Evans Wilson, Jr. is a motivational speaker and humorist. He works with companies that want to be more competitive and with people who want to think like innovators. For more information on Robert's programs please visit www.jumpstartyourmeeting.com.

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