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Advancing Productivity Innovation and Competitive Success

Newsletter

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Our Mission is to provide the tools, training, and environment for operations management practitioners in the Southern Willamette Valley to grow and succeed. We will deliver educational opportunities through APICS classes, seminars, and workshops; growth and camaraderie through membership and participation in chapter activities, certification testing and professional interaction, and heightened awareness of our role as providers of operation management expertise and training through a marketing plan. Through these conduits we will enhance the financial stability of our chapter.

Our Vision

Our Vision is to be the premiere provider for professional education and development for our members and the community in the area of Operations Management; by exceeding the expectations of our customers, we will challenge and educate our membership, provide expertise and training for individuals and companies to succeed, encourage communication between members, and improve our financial stability.

Welcome New Members

Cheryl Lund, Production Planner

Board of Directors

Director of Membership
Ed Barth, CPIM, VP of Operations
Beeswax Candle Works, Inc.
Phone: (541) 942-7061
Fax: (541) 988-9401

Website Director
Joel Butler, CPIM
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Programs Director
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Director at Large
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Datalogic Scanning, Inc.
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Marketing Director
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Senior Purchasing Specialist
PakTech-OPI
Phone: (541) 743-4029

Director of Education
Christine Morgan
Phone: (503) 851-3539

Treasurer
Pat Belding, CPA, CITP, CPIM, MBA
General Manager / CFO
Willamette Graystone

President's Message

Greetings Everyone:

Things are shaping up to be a good year for our chapter. The professional development meetings are having a positive effect as individuals and businesses are looking for ways to improve performance. Our last meeting was on Leadership Training, our next meeting on February 17th, 2010 will be on "Connecting the

Meetings

[Connecting the Supply Chain Using Sales and Operations Planning - February 17, 2010](#)



Event Calendar...

If you are interested in attending the next board meeting, please **RSVP with Ed Barth (541) 942-7061**. Drop in and see what we are up to.

Upcoming Events	Date	Time
Board Meeting, at Golden Temple Foods	Jan. 6, 2010	4:30 pm
PDM, Topic: Global Supply Chain, at Red Lion Inn	Feb, 17, 2010	5:30 pm
Board Meeting, at Golden Temple Foods	March 3, 2010	4:30 pm
Plant Tour, Next Step Recycling	March 17, 2010	TBD
Joint PDM with NAPM, Topic: Change Management Workshop, Red Lion Inn	April 21, 2010	5:30 pm
Board Meeting, at Golden Temple Foods	May 5, 2010	4:30 pm
Membership Meeting, Topic: TBD	June 16, 2010	5:30 pm

Supply Chain Using Sales and Operations Planning” James G. Correll, Principal, Oliver Wright Americas will be our presenter. This will be a precursor to the chapter offering on our Certified Supply Chain Professional, (CSCP) educational offering. The CSCP classes will be four hours per evening for ten weeks. At the above presentation there will be registration forms and brochures on the CSCP certification for everyone to review and take home.

Individuals taking the class will be eligible to test for the certification. Dates, times and location haven't been set at this time. More information on CSCP can be found at www.apics.org website.

The calendar on our webpage has a complete list of the future programs, plant tours and board meetings. Please feel free to contact any board member for more information on any upcoming event or if you have an interest in a topic that you may be interested in learning more about, also feel free to contact any board member or myself at ed@beeswaxcandleworks.com. To all of those individuals that influence our lives on a daily basis, take time to say thanks to them for what they do.

Happy Holidays,
Ed Barth, CPIM

Articles

THE UN-COMFORT ZONE

with Robert Wilson

Be a Copy Cat

King George III asked Benjamin West, his American painter, what George Washington would do if he prevailed in the Revolutionary War. West replied, “He will return to his farm.” The British monarch incredulously said, “If he does that, he will be the greatest man in the world.” On December 23, 1783 Washington did just that and retired to Mount Vernon – despite the encouragement of many to stay in power. Despite the willingness of Americans to crown him king. Thirteen years later, he would do it once again.

In 1787, Washington was coaxed back to Philadelphia to attend the Constitutional Convention. While there he provided the leadership necessary to get the fractious delegates to settle down and complete the work of designing a new constitution. Afterwards, in 1789, he was elected the first President of the United States. He reluctantly ran for a second term in 1792. He refused to run for a third term, setting a precedent that lasted 150 years, and retired once again to his farm.

Abraham Lincoln said, “If you want to test a man's character – give him power.” George Washington passed that test. Twice in his life he walked away from power and proved that he was indeed the greatest man in the world. He demonstrated that leadership is something that you give – not take – and that power should be used responsibly.

Washington died in 1799, the year that Napoleon Bonaparte became the ruler of France. In contrast to Washington, Napoleon could not acquire enough power. His legendary lust for command drove him to take over much of Europe. “Power is my mistress,” he once claimed, “I have worked too hard at her conquest to allow anyone to take her away from me.”

Years later, having lost all power and living in exile, he lamented “They wanted me to be another Washington.”

History is rife with stories of people who abused their power. Abuse of power, however, is not just reserved for politicians and tyrants. It can be abused by managers, spouses, parents, peers and the list goes on. It is the lure of dominance over others, when it motivates people toward leadership roles, that is revealing. It reveals uncertainty, lack of confidence and fear.

It is said that power corrupts, but more often than not, it is a corrupted individual who is attracted to power. It is a feeling of inferiority, sometimes called a Napoleon Complex, that drives someone to control other people and to micro-manage their surroundings. Today we call such a person a Control Freak. Science fiction author, Robert Heinlein noted, “Anyone who wants to be a politician shouldn't be allowed to be one.”

When we look at Abraham Maslow's hierarchy of Human Motivation (Survival, Safety, Social, Esteem, Fulfilment), we see that someone who hungers for power is stuck in the second to bottom level which is Safety. A true leader has self-esteem and self-confidence and does not seek power to bolster his or her feeling of self worth. Thomas Jefferson observed that, “An honest man can feel no pleasure in the exercise of power over his fellow citizens.”

A true leader is motivated by a goal. A goal common to his group whether that group is a company or a country. If you find yourself attracted to leadership, stop and check your motivation. Are you driven to share your gift of understanding in the endeavor of achieving a goal, or are you motivated by perquisites of position and the power you have over others? As John Quincy Adams said, “If your actions inspire others to dream more, learn more, do more and become more, you are a leader.”



Robert Evans Wilson, Jr. is a motivational speaker and humorist. He works with companies that want to be more competitive and with people who want to think like innovators. For more information on Robert's programs please visit www.jumpstartyourmeeting.com.

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